



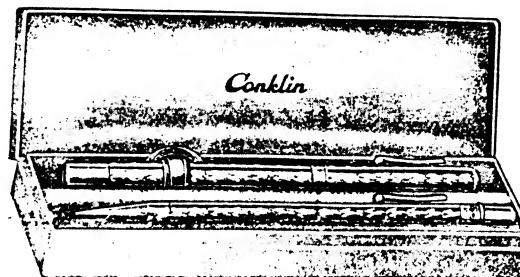
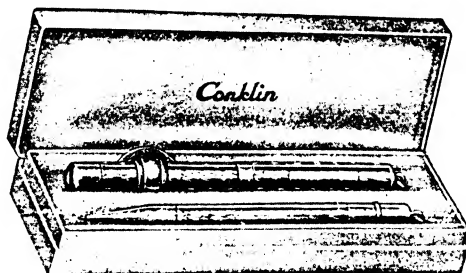
## Special Conklin Suggestions for School Opening and Early Fall

Dealers have learned to rely implicitly upon the recommendations made throughout the year in Conklin's Seasonable Suggestions. They know that Conklin recommends only numbers that are rapid sellers, thus creating for the dealer quick profits and more frequent turnovers.

In preparing the Opening of School suggestions for 1922, Conklin has again justified the confidence of the trade. The models listed in this folder have been carefully selected and will meet your every requirement for Opening of School and early fall demand. Every item is a popular one and a quick seller.

### Your Special Attention is called to Conklin Utility Sets for the Student

The Youth and the Miss returning to school can be pleasingly fitted with a Conklin Utility Set. They will take pride in showing their matched-design pen and pencil to their school associates—a good advertisement for Conklin writing instruments and for your store.



*Table of List Prices of Conklin Utility Sets*

STERLING SILVER				12-KT. YELLOW GOLD FILLED				14-KT. GREEN GOLD FILLED			
Catalog No.		Pattern	Price	Catalog No.		Pattern	Price	Catalog No.		Pattern	Price
Long Length	2200PB	Basketweave	\$8.00	Long Length	2210PB	Basketweave	\$8.50	Long Length	2220PB	Basketweave	\$11.50
	2200PR	Ribbon	8.00		2210PR	Ribbon	8.50		2220PR	Ribbon	11.50
	2200PV	"V"	8.00		2210PV	"V"	8.50		2220PV	"V"	11.50
3200B	3200PB	Basketweave	9.00	3210B	3210PB	Basketweave	9.50	3220B	3220PB	Basketweave	12.50
3200R	3200PR	Ribbon	9.00	3210R	3210PR	Ribbon	9.50	3220R	3220PR	Ribbon	12.50
3200V	3200PV	"V"	9.00	3210V	3210PV	"V"	9.50	3220V	3220PV	"V"	12.50

See illustrations of gold and silver pens for various designs.



No. 25C  
\$2.75



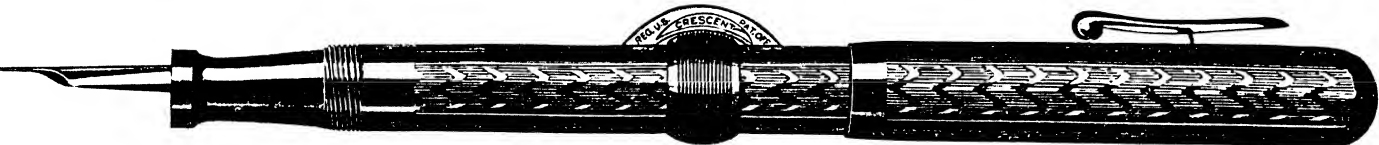
No. 20C  
\$2.75



No. 30C  
\$3.25



No. 40C  
\$4.25



No. 50C  
\$5.25



No. 25PC  
\$2.75



No. 20PC  
\$2.75



No. 30PC  
\$3.25

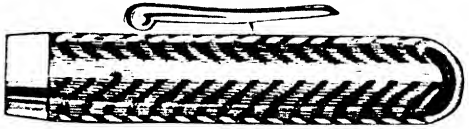


No. 40PC  
\$4.25

The above prices include the Conklin patent pocket clip.

Numbers 25 in long and short length only are obtainable without pocket clips.

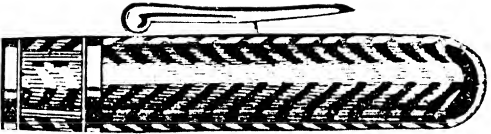
Conklin gold bands not only add a distinctive note of fashion to the pen, but serve a definite purpose as well. They prevent splitting of caps and insure a tighter grip when the cap is screwed on the barrel. Plain gold bands also permit the engraving of the owner's name or initials.



**Quarter-inch Rolled Gold Band—Plain Polished**

This band can be supplied on any of the pens on the above page. By so doing, the prices and catalog numbers are changed as follows:

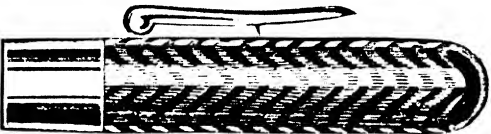
25C	becomes	251C	at	\$3.25
20C	"	21C	"	3.25
30C	"	31C	"	3.75
40C	"	41C	"	4.75
50C	"	51C	"	5.75
251PC	"	2511PC	"	3.25
201PC	"	211PC	"	3.25
301PC	"	311PC	"	3.75
401C	"	411PC	"	4.75



**Half-inch Rolled Gold Bands—Plain Polished and Chased**

Any pen on the above page, except the 25C and 251PC can be obtained with either a half-inch plain or chased gold band. When this is done the prices and catalog numbers are changed as follows:

20C	becomes	22C	at	\$3.75
30C	"	32C	"	4.25
40C	"	42C	"	5.25
50C	"	52C	"	6.25
201PC	"	221PC	"	3.75
301PC	"	321PC	"	4.25
401PC	"	421PC	"	5.25



**Ring Tip and Plain Polished Gold Band**

The short length pen with ring tip and a quarter-inch plain polished gold band is a particularly good seller to young lady students. It is obtainable in sizes 25, 20 and 30 only.

25PC	becomes	2514P	at	\$3.50
20PC	"	214P	"	3.50
30PC	"	314P	"	4.00



**The Ring Tip**

25PC	bec.	251P	at	\$3.00
20PC	"	21P	"	3.00
30PC	"	31P	"	3.50
40PC	"	41P	"	4.50

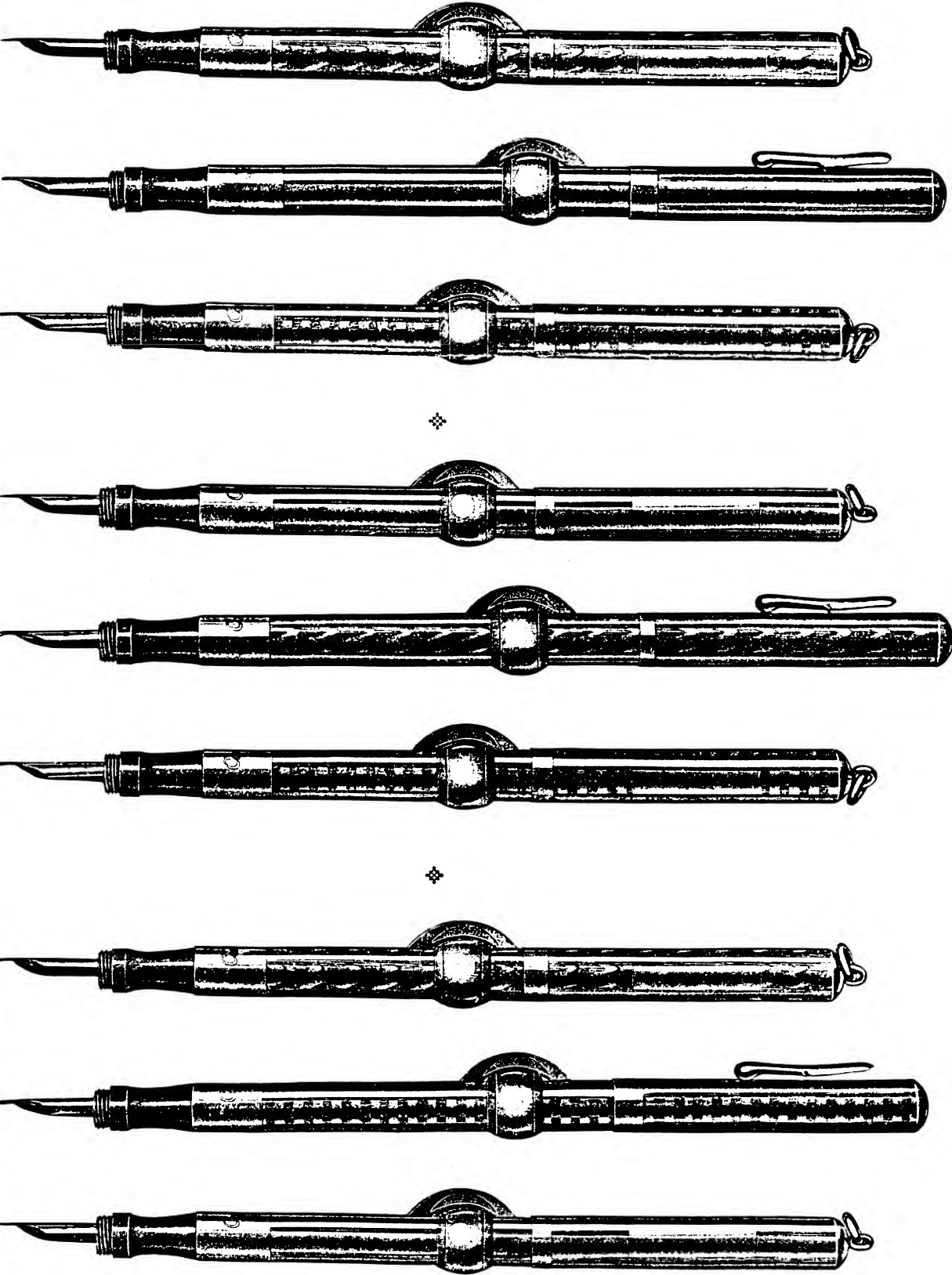
**The Chatelaine**

25PC	bec.	253P	at	\$3.50
20PC	"	23P	"	3.50
30PC	"	33P	"	4.00
40PC	"	43P	"	5.00



Many women like to wear their Conklin pens in a fashionable and convenient manner on a Conklin silk ribbon or a gold chain. This is particularly true among young lady students. Any of the short length pens on the above page can be supplied without the pocket clip and with a ring tip or a chatelaine tip.

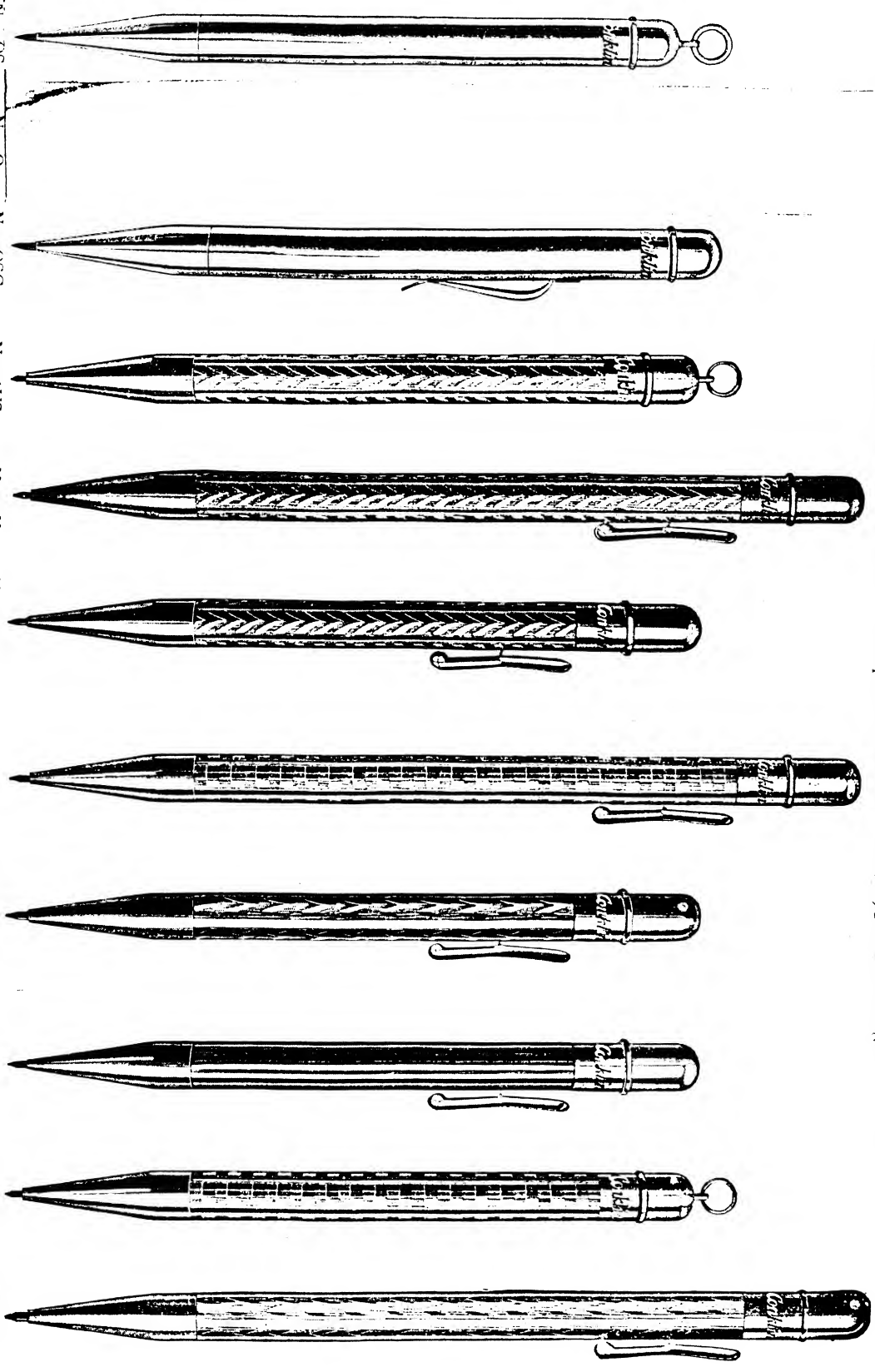
Conklin new all-metal barrel pens. Larger ink reservoirs, greater ink capacity. New attractive designs.  
*Sterling Silver*  
*Yellow Gold*  
*Green Gold*



- No. 220P  
Chatahaine  
\$5.00
- No. 320C  
Long Length  
with pocket clip  
\$6.00
- No. 320P  
With Chatahaine  
or pocket clip  
\$6.00
- No. 221P  
Chatahaine  
\$5.00
- No. 321C  
Long Length  
with pocket clip  
\$6.00
- No. 321P  
With chatahaine  
or pocket clip  
\$6.00
- No. 222P  
Chatahaine  
\$6.50
- No. 322C  
Long Length  
with pocket clip  
\$7.50
- No. 322P  
With chatahaine  
or pocket clip  
\$7.50

All of the above sizes of Conklin all-metal barrel pens are obtainable in the following patterns: Basketweave (add letter "B" to catalog number), Ribbed (add letter "R" to catalog number), "Y" Pattern (add letter "Y" to catalog number).

Eye pencil contains seven long Conklin leads. (Over 2 feet of lead with each pencil—7 leads each,  $3\frac{1}{2}$  inches long. Every pencil is equipped with an eraser.



No. OS  
—\$1.00—  
No. O  
No. OSC

SILVER PLATE

Plain polished with pocket clip and ring tip. Each pencil is equipped with seven long Conklin leads and an eraser.

No. IVS  
\$1.50—  
No. IV  
No. IVSC

SILVER PLATE

Chased "V" pattern only. Long and short length with special Conklin one hand pocket clip. Also short length with ring tip. Each pencil has seven long Conklin leads and an eraser. Fully guaranteed.

No. 2B  
No. 2VSC  
No. 2RSC  
No. 2BS  
No. 2V

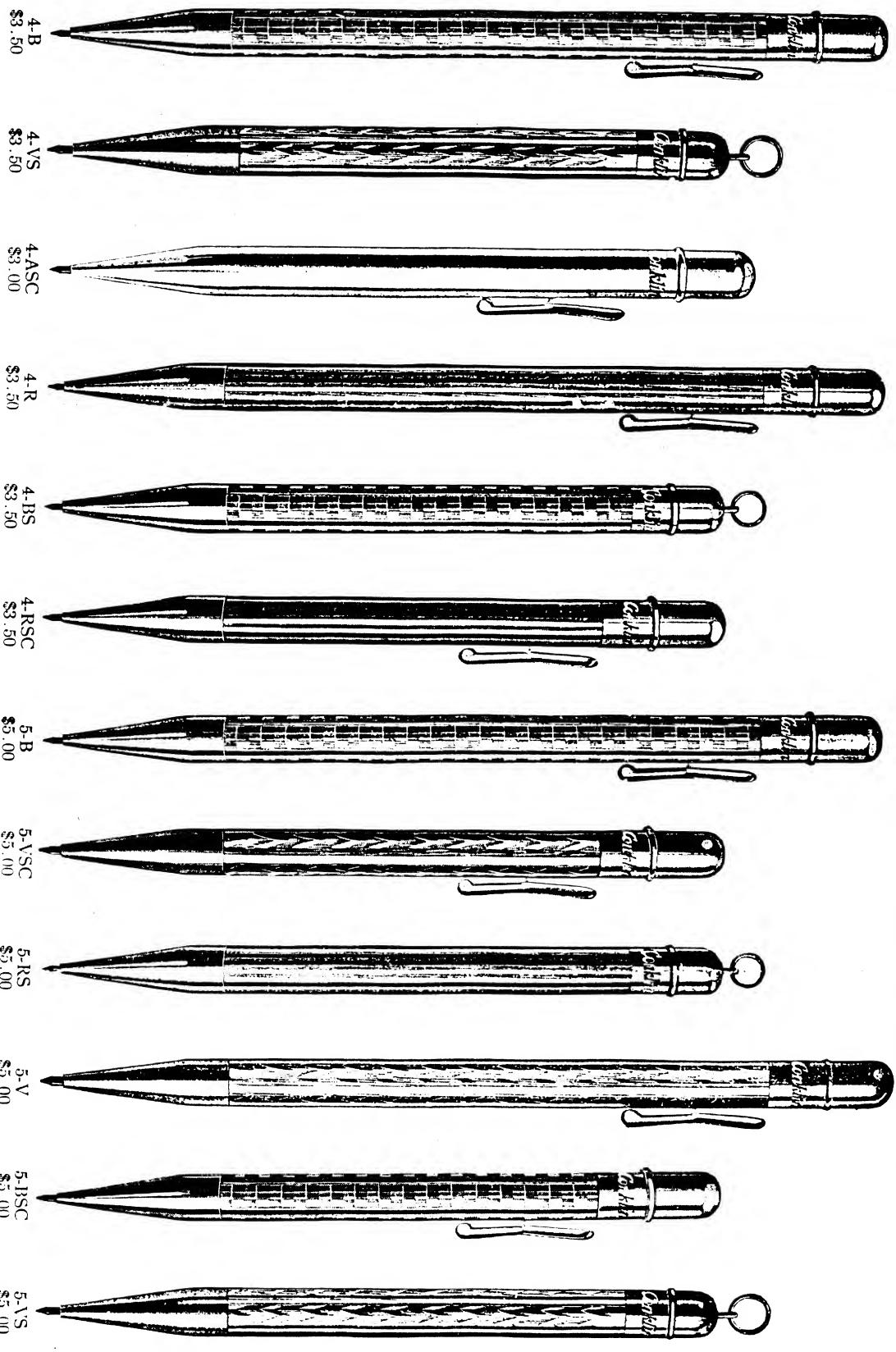
STERLING SILVER

These handsome designs of finish together with the plain polished patterns give your customers a most excellent selection of styles.

Cat. No.	Design	Price	Cat. No.	Design	Price
2-A	Plain, polished	\$2.50	2-AS	Plain, polished	\$2.50
2-B	Basketweave	3.00	2-BS	Basketweave	3.00
2-V	Ribbon	3.00	2-VS	Ribbon	3.00
2-V	"V" Pattern	3.00	2-VS	"V" Pattern	3.00

ALL PENCILS ARE EQUIPPED WITH ERASERS

Every pencil is equipped with an eraser.  
 Propels—Repels—Expels Refills quickly through the tapered point. One hand pocket clip.



12 Kt. YELLOW GOLD FILLED  
 Plain polished—Basketweave—Ribbon—"V" Pattern

LONG LENGTH WITH POCKET CLIP				SHORT LENGTH WITH RING				SHORT LENGTH WITH POCKET CLIP			
Cat. No.	Design	Price	Cat. No.	Design	Price	Cat. No.	Design	Price	Cat. No.	Design	Price
4A	Plain, polished	\$3.00	4AS	Plain, polished	\$3.00	4ASC	Plain, polished	\$3.00	4BS	Plain, polished	\$3.50
4B	Basketweave	3.50	4BS	Basketweave	3.50	4RSC	Basketweave	3.50	4RS	Basketweave	3.50
4R	Ribbon	3.50	4RS	Ribbon	3.50	4VSC	Ribbon	3.50	4VS	Ribbon	3.50
4V	"V" Pattern	3.50	4VS	"V" Pattern	3.50	4VSC	"V" Pattern	3.50	4VSC	"V" Pattern	3.50

14 Kt. GREEN GOLD FILLED  
 Plain polished—Basketweave—Ribbon—"V" Pattern

LONG LENGTH WITH POCKET CLIP				SHORT LENGTH WITH RING				SHORT LENGTH WITH POCKET CLIP			
Cat. No.	Design	Price	Cat. No.	Design	Price	Cat. No.	Design	Price	Cat. No.	Design	Price
5A	Plain, polished	\$4.50	5AS	Plain, polished	\$4.50	5ASC	Plain, polished	\$4.50	5BS	Plain, polished	\$5.00
5B	Basketweave	5.00	5BS	Basketweave	5.00	5RSC	Basketweave	5.00	5RS	Basketweave	5.00
5R	Ribbon	5.00	5RS	Ribbon	5.00	5VSC	Ribbon	5.00	5VS	Ribbon	5.00
5V	"V" Pattern	5.00	5VS	"V" Pattern	5.00	5VSC	"V" Pattern	5.00	5VSC	"V" Pattern	5.00

Combination Sets made up by using these pencils and the new all-metal barrel pens are listed on page 1. They are snappy in appearance, quality built, very reasonable in price and quick profit makers.